

YOUR GENEROSITY AT WORK

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Reading Scores Soar at Casa Chapi

Eight months ago, we introduced a new reading program at Casa Chapi. With one-on-one attention, specialized books and a stopwatch, teaching assistants have helped the children of Casa Chapi soar through reading levels. Our students now read and comprehend 20% above the grade standard. **Thank you for making this program possible!**



In Her Words: Xeina Ccallo

Xeina, a graduate of Casa Chapi, is our first exchange student in the United States. She currently lives in Bend, Oregon with Amanda VandenBosch and her family.

She attends Cascades Academy, a prestigious private school where she is an honor student earning straight A's.

“I was born in Yanque, Peru in 2003. I have six brothers and sisters who are 9, 12, 21, 27, 29, and 31.

Before I went to Casa Chapi, I had to be like a mom to my little brothers, because my mother would go to the farm and my father went to work.

At Casa Chapi, I really loved how the people took care of us.

They help you with everything, and if you don't understand something they will explain it to you. They have rules that you have to follow, because they are for your safety. **They teach you to say the truth always, even if it's something bad because they want honesty more than a lie.**

I don't want to change anything about Casa Chapi. I love everything there. Especially the programs that they have. **I hope more kids can go there, because Casa Chapi is a unique place where kids will enjoy their life and**



Xeina Shely Ccallo Yanque with Casa Chapi in the background in 2015

not be afraid of anything because Casa Chapi protects them. They teach stuff that other schools do not teach. Casa Chapi cares about the children so much.

Now I live in Oregon with Amanda, Vince, Cody and Hunter. I go to school at Cascades Academy. I really love the USA because everything is cool and interesting. I

love being here. I am learning History, Science, Math, English, Art/Music, Health and more. Everything that I have been learning is really interesting, and I am getting better in my English.

When I grow up, I want to be a doctor so I can help other kids. But not just from my country, because Peruvian kids are not the only kids that need help. I will give back what God is doing for me. Bless everyone who is helping me to go to school and making my dreams come true.”

A Gold Star from GuideStar!



Quechua Benefit was recently recognized for our transparency with a Gold Seal on our GuideStar Nonprofit Profile!

GuideStar is the world's largest source of information on nonprofit organizations. More than 8 million visitors per year and a network of 200+ partners use GuideStar data to grow support for nonprofits.

In order to get the Gold Seal, Quechua Benefit shared important information with the public using our profile. You can now find in-depth information about our goals, strategies, capabilities, and progress at guidestar.org/profile/31-1682324

We're shining a spotlight on the difference your help makes in the world.

Donor Spotlight: Cass and Old Dog

Two weeks before our 2017 Giving Tuesday fundraiser, Old Dog Galloway called and said he wanted to donate on Giving Tuesday and "get some of Bill Gates' matching money." It turns out he and his wife, Cass, wanted to donate a significant amount. After a few technical glitches, they donated online, but this was only the beginning.

Next, we sent them the following thank you letter with a copy of our recent case for support document – *Breaking the Cycle of Poverty*.



Cass and Old Dog,

Your generosity is overwhelming. Your gift came at such a critical time. It seems like providence. We were struggling to put together the money for our new 25' x 50' greenhouse. Its produce will supply all our kids with green vegetables.

This new building will allow us to convert our craft room into our final classroom, convert our animal house to the craft room and move the cuy, rabbits and chickens into the existing green house where there is light. And finally, when we move the 6th classroom out of

the Snowmass clinic, we can install our new optometry suite.

We will never forget Old Dog's first donation of used reading glasses at the Futurity Auction many years ago. The smiles on the faces of older ladies who received the glasses in Peru were the motivating factor for Quechua Benefit's decision to build out the optometry office.

So, as you can see, your generosity has made and will make a major difference in the lives of lots of people including all of the kids at Casa Chapi.

Their story took another turn when we went to the P.O. box a few days later and there was an envelope with another generous check enclosed. It was dated November 22nd and had a note attached that said, "You are a great organization, but it's a pain in the ass to figure out how to give you money."

We called Old Dog and said, "First, thank you for your kind words about Quechua Benefit, and we want to apologize for making it hard for you to make your donation on Giving Tuesday." He laughed and said, "I was just sitting here writing you a letter. I want everyone at Quechua Benefit to know that the brochure you sent me was the best one I have ever seen."

After thanking Old Dog we asked if we should tear up the second check he sent or just mark it void. Before finishing the sentence, he said, "Hell no, I want you to cash it. It gives me great joy to donate to such an effective organization." We are honored by Cass and Old Dog's generosity and support.

Support Casa Chapi by joining our Family Tree of Giving!

Checks payable to: Quechua Benefit • Mail to: PO Box 69037, Portland, OR 97239

Amount: _____ 12 Monthly Payments

Credit Card Number: _____

Name on Card: _____ Phone: _____

Exp Date: ____/____ CVV: _____ Email: _____

Donor Name: _____

Godparents: \$300/mo. or \$3,600/yr.

Grandparents: \$200/mo. or \$2,400/yr.

Parents: \$100/mo. or \$1,200/yr.

Aunts & Uncles: \$50/mo. or \$600/yr.

Brothers & Sisters: \$30/mo. or \$360/yr.

Cousins: \$20/mo. or \$240/yr.

Family Friends: \$10/mo. or \$120/yr.



Robbin Freedman, 2017 Peru trip



Central plaza in Arequipa



The vicuña chacu at Picotani

2018

Education *with a* Destination *Peru*

October 21 - November 3, 2018

Join us for a once in a lifetime opportunity to Peru, the landscape and the natural habitat of the alpaca and the people that have nurtured these incredible creatures and fiber for countless years: *Quechua Benefit & Education with a Destination Tour in Peru!* The trip will be led by *Amanda VandenBosch and Mike Safley*. The cost of the tour includes in-country transportation, lodging, meals, and education. You are responsible for your airfare to and from Lima, Peru. Don't miss out on the options to extend your trip to the Sacred Valley and Machu Picchu!

Arequipa

Free time to shop and explore Alpaca factory tours with tours of the city

Quechua Benefit meet & greet and opening dinner

Participate in the International Alpaca Fiesta!

- National Alpaca Show
- International Fleece Show
- International Shearing Contest
- Business Roundtable
- Fashion Show at Cero Juli
- Alpaca Summit
- Commercial Exhibits
- Alpaca Show
- Evening Fashion Show and Cocktail Party

Chivay

Meet and celebrate with the children at Casa Chapi

Watch Andean Condors soar overhead at Condor Cross

Explore the exquisite Colca Canyon

Puno

Visit pre-Incan ruins at Sillustani

Spend a full day on Lake Titicaca and see the famous floating islands

Visit the world's largest vicuña chacu in Picotani

Cusco

Enjoy shopping in Cusco

Learn about the eternal capital of the Incan Empire on a Cusco City Tour

Farewell Dinner

**Learn more and sign up at
quechuabenefit.org/peru-tour**



Dr. Rito Huayta

*The Newest Member
of the Quechua
Benefit Team*

Supporters like you have been giving us valuable feedback, and we've been listening! Between surveys, letters, social media and conversations, we have determined that a top priority of yours is to expand our economic empowerment programs through animal welfare and veterinary care. We are pleased to report that we hired an international alpaca expert and renowned veterinarian in Peru, Dr. Rito Huayta.

Dr. Huayta is highly regarded by Amanda, Jude and Mike as one of the world's foremost alpaca judges. In addition to his veterinary training, he holds a master's degree in Andean Livestock. He has worked in the public and private sector, across multiple communities, in alpaca herd management, genetic improvement, economic development, and livestock education.

Rito's fluency in both Spanish and Quechua allows him to effectively communicate across a language barrier that has held alpaca breeders who are native Quechua speakers at an information disadvantage for far too long.

Thanks to your support, Dr. Huayta will be developing and managing our animal welfare programs through education and veterinary care that is not currently accessible in the Peruvian highlands.

Alpacas are an integral part of life in the highlands. In the majority of communi-

ties, alpacas far outnumber the people who live there. They provide clothing, food, and warmth. Alpacas account for nearly all of a family's annual income, yet the majority have not seen a veterinarian for many years.

Enterotoxemia kills about 40-50% of the cria born every year. Dr. Huayta has created groundbreaking vaccination programs using a readily available, inexpensive vaccine to dramatically reduce cria death in Nuñoa, where Quechua Benefit currently works. With his leadership, we will be expanding the animal welfare campaign to multiple communities.



The Quechua Benefit team discussing the expansion of our animal welfare programs.

Veterinary support is not new to Quechua Benefit, but now with your life changing generosity, we will greatly expand the capacity and scale of our programs. **Dog deworming that will eliminate destructive parasites (which find a host in the herding dog population before infecting the surrounding alpacas) is just one example of our expanding programs.**

When your generosity combines with Dr. Huayta's expertise and longstanding reputation in the highlands, Quechua Benefit will grow our animal welfare programs to have an ever greater impact in the everyday lives of Quechua families. **We are honored to have him on our team.**

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TO DONATE

Visit QuechuaBenefit.org/Donate, call 503-703-6020, visit our Facebook page, or return the enclosed remittance envelope by mail.

QUECHUA BENEFIT UPCOMING EVENTS

**Quechua Benefit
Auction at the Futurity**
Kansas City, MO – April 13

**Fourth Annual
Dinner & Auction**
Portland, OR – May 18

**Education with a
Destination Gala**
Bend, OR – August 25

**2018 Peru Tour/Inter-
national Alpaca Fiesta**
Oct. 21 – Nov. 3, 2018

Board of Directors pay Quechua Benefit's annual overhead

The Board of Directors pledged to fund 100% of Quechua Benefit's overhead in 2018.

All the following will be paid for by the BOD:

- Office expenses
- Fundraising costs
- Board travel
- Administrative salaries

Also, no board member receives any compensation for their service.

Your generous donations are being used efficiently. 100% of your contributions directly impact the lives of families, women and children in Peru.